Shivaji University, Kolhapur

Programme: B. Com. Level 4.5 Semester- I

Course Code: SEC (E) - I SEC-I Communication Skills Paper-I

(Introduced from June 2024)

Course Outcomes:

At the end of the course, students will be able to

- 1. Implement verbal and non-verbal codes for effective communication
- 2. Demonstrate listening and speaking skills
- 3. Comprehend the given content effectively
- 4. Draft resume and cover letter effectively

2 Credits	50 marks	Total 30
	(Semester end examination 40 and internal evaluation 10)	hours
Unit No.	Course Content	No. of
		Hours
Unit-I	Introduction	15 hours
	Communication Theory	
	Need for effective communication	
	The process and levels of communication	
	Professional/Business communication	
	Communication networks/ flows	
	Forms and methods (verbal and non-verbal) of communication	
	Barriers to communication and solutions	
	Listening Skills	
	Listening Vs Hearing	
	 Listening to Conversations (Formal and Informal) 	
	Types of Listening	
	Benefits of Effective Listening	
	Barriers to Listening	
	 Listening to Announcements- (railway/ bus stations/ airport 	
	/sports announcements, commentaries, etc.)	
	Speaking Skills:	
	Sounds in English	
	Essentials of Speaking	
	Qualities of Speaker, Benefits of Speaking	
	 Self-development through Speaking skills 	

	Tasks: Speech, Presentation, Narration	
Unit-II		15 hours
	Reading Skills	
	 Purpose, Process, Methodologies, Skimming and Scanning, 	
	Levels of Reading, Reading Comprehension, Academic Reading	
	Tips	
	Writing Skills	
	 Basics of writing, Types of writing styles, Writing Process 	
	Effective writing techniques	
	Creative writing	
	Tasks: Blog writing, Essay writing, Report writing, Writing	
	Paragraphs, Articles, and Stories, Formal/Informal Invitation,	
	Business letters, etc.	

(As it is SEC, the time of this course can be utilized as 20% for theoretical knowledge and 80% for practical exercises and experiential learning)

Reference Books Recommended:

- 1. Technical Communication: Principles and Practice, Meenakshi Raman & Sangita Sharma Oxford University Press 2022.
- 2. Personality Development and Soft-Skills, Barun K. Mitra Oxford University Press 2016.
- 3. Communication Skills Meenakshi Raman & Sangeeta Sharma Oxford University Press 2013.